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TOP FRACTIONAL CLUBS

FINE LIVING IN
FLORIDA

MIAMI, THE KEYS &
PALM BEACH

FEB/MAR 2007

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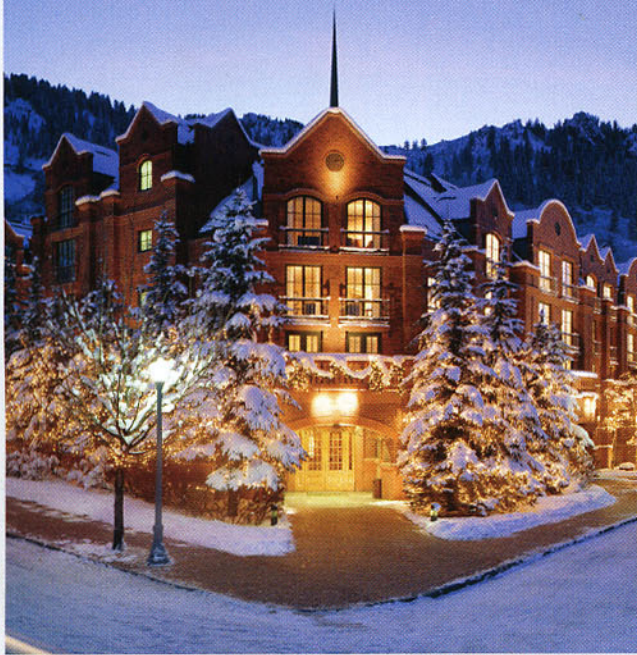


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WORTH WATCHING

A showcase of up-and-coming fractional-ownership clubs



©DAVID MARLOW



COUNTER CLOCKWISE FROM TOP RIGHT

CIEL CLUB

A newcomer to the extremely high-end luxury market, the Ciel Club, created by AmeriTrade founder Joe Ricketts, has many unique attributes. Its \$1 million membership deposit is fully refundable, there is a 100-member cap, the club is invitation-only and the homes have an average value of \$10 million. Still, it doesn't want to be known as just another destination club. Instead, it prefers to call itself an "experience club"—a deserving title considering the unique members'-only adventures it offers. For example, members can experience the life of a professional cyclist riding in the Tour de France. The goal: climb Mont Ventoux—one of the few mountains Lance Armstrong never won—three times from different approaches. Riders will be pushed and pampered for nine days to accomplish a feat few can brag about.

(866) 904-2435, cielclub.com

ST. REGIS RESIDENCE CLUB

The St. Regis Residence Club currently includes just two exquisite locations, but there are plans to add more, including Punta Mita, Mexico. The Aspen club made history with its presales figures ranging between \$300,000 and more than \$1.5 million for one-eleventh shares. Now the club, located at the base of Aspen Mountain, is completely sold out. The other St. Regis Residence Club in New York opened on the eighth and ninth floors of the upscale hotel, with shares entitling buyers to 28 days a year for \$252,000 to \$750,000.

(800) 753-6994, stregisresidenceclub.com/luxury

THE MARKERS

This private club is devoted to the avid golfer with luxury homes located on or near some of the world's most desirable fairways. Additional perks include private country club access, members-only excursions with PGA pros, use of demo clubs while in residence and concierge services. Three different levels of membership are priced from \$285,000 to \$370,000.

(800) 745-0065, themarkersclub.com

CLOCKWISE FROM TOP RIGHT

THE VILLAS AT RANCHO VALENCIA RESORT

This brand new private residence club offers 96 fee-simple interests in 12 luxury villas on the grounds of Rancho Valencia Resort. With custom furnishings, hand-painted tiles, private garden patios and indoor and outdoor fireplaces, each of the 3,500 square foot villas embody all the expected elegance without the high price tag synonymous with the area. Shares are priced at \$475,000.

(800) 548-3664, ranchovalencia.com

THE VILLAS AT GRAND DEL MAR

Built around the meticulous fairways of San Diego's only Tom Fazio-designed golf course, the Grand Del Mar is the area's newest luxury resort property. The villas are available as fully or fractionally owned, with the latter starting at \$475,000 for a one-tenth share.

(877) 350-9509, granddelmar.com

REEF CLUB

The first and only residence club in Belize, the Reef Club offers the services and amenities of a world-class resort adjacent to the best diving in the Western Hemisphere. Owners enjoy one of 24 three-bedroom, 2,515-square-foot luxe villas centered on Hopkins Bay, a prime adventure destination of this English-speaking Caribbean nation.

(877) 455-REEF, reefclubbelize.com

